SABINE THERESIA KÖSZEGI

Professor of Labor Science and Organization
Institute of Department of Management Science, TU Wien
Theresianumgasse 27, A-1040 Vienna
e-mail: sabine.koeszegi@tuwien.ac.at
website: http://www.imw.tuwien.ac.at/aw

Scopus
ID: 8705799600

ORCID
ID: 0000-0003-4671-2065

RESEARCH PROFILE

Artificial Intelligence and its impact on work and society
Human Robot Interaction & social robotics
Work in the context of ICT, Flexible Work and New Ways of Work,
Negotiation- and Mediation Support Systems & Computer-mediated Communication
Management of Conflict & Diversity in Organisations, Gender Studies

CURRENT AFFILIATIONS

present	Full Professor of Labour Science and Organisation at the Institute of Management Science at TU Wien
present	Academic Director of the MBA Innovation & Entrepreneurship, TU Wien
present	Member of the European Academy of Sciences and Art
present	Member of the AI Advisory Board of the Austrian Government
present	Chair of the Austrian UNESCO Commission Advisory Board on Ethics of AI
present	Member of the CAIML Special Interest Group AI Ethics
present	Member of the Scientific Advisory Board, Cogniman

PREVIOUS AFFILIATIONS

2021 – 2023	Visiting Fellow - Future of Work and Inclusive Growth at Bruegel AISBL, Brussels, Belgium
2017 – 2021	Chair of the Robotics Council of the Austrian Ministry for Transport, Innovation and Technology
2018 – 2020	Member of the High-Level Expert Group on Artificial Intelligence of the European Commission
2009 – 2020	Academic Director of the Professional MBA Entrepreneurship & Innovation (Vienna University of Technology & Vienna University of Economics and Business Administration
2014 – 2015	Head of the Institute of Management Science, TU Wien

INTERNATIONAL VISITING POSITIONS

10/2021 – 01/2022	Guest Professor in Gender Studies at the University of Bielefeld, Germany
10/2017 – 06/2018	Research Fellow at the Research Unit for Robophilosophy, Aarhus University, Denmark
01/2012 – 03/2012	Visiting Scholar at the Victoria University in Melbourne, Australia
12/2006	Visiting Scholar at the National Sun Yat-sen University, Taiwan
09/2005 – 12/2005	Visiting Scholar at the Max Planck Institute for the Study of Societies in Cologne, Germany
09/2003 – 12/2003	Visiting Scholar at the University of Ottawa, Canada.
06/2002 – 8/2002	Guest Researcher (YSSP) at the International Institute for Applied System Analysis (IIASA) in Laxenburg, Austria
05/1994 – 08/1996	KSB-Consulting, Bank Austria, Organizational Development and Change Management

PRICES AND AWARDS

2024	Leadership Excellence Award in Research - Experienced Leaders
2023	Digital Pioneer, awarded for lifetime achievements by Oberösterreichische Nachrichten & Partners and the Regional government of Upper Austria
2023	Finalist for Best Teaching Award for Gender Sensitive Teaching
2022	Gregory Kersten Best GDN Journal Paper Award for "Who is Best at Mediating a Social Conflict? Comparing Robots, Screens and Humans.
2020	Käthe Leichter Staatspreis for outstanding achievements in gender research awarded by the Austrian Government
2017	Finalist for Best Teachers Awards, TU Wien 2017
2010	Award for Innovative Teaching, TU Wien
2007	Best Paper Award of the EURO/INFORMS Section on Group Decision and Negotiation
2001	Award for Innovative Teaching, University of Vienna
2001	Dissertation - Silbermayer Price, University of Vienna

ACADEMIC CAREER

10/2006 – 12/2008	Associate Professor at the School of Business, University of Vienna
07/2006	Venia Docendi for Business Administration of the University of Vienna
02/1997 – 09/2006	Assistant Professor at the School of Business, University of Vienna

PROFESSIONAL CAREER

09/1996 – 01/1997	Andersen Consulting Austria, Organizational Change Management

EDUCATION

02/1997 – 12/2000	Doctorate in Social Sciences & Economics at the School of Business, Economics, and Computer Science, University of Vienna
08/1992 – 12/1992	Business Administration, University of Illinois at Urbana/Champaign, USA
09/1989 – 12/1994	Bachelor & Master in Business Administration, WU Wien, Vienna, Austria

RESEARCH

RESEARCH PROJECTS

2024 – 2027	**ALAIT** - Austrian Lab for Artificial Intelligence Trust: Principal Investigator (FFG)
2022 – 2027	**Caring Robots // Robotic Care**: Coordinator, FWF (1 MIO EUR)
2020 – 2022	**"Trust in Automated Personal Assistants** Principal investigator, Mercedes Benz AG (200 k EUR)"
2018 – 2022	**"Trust in Robots – Trusting Robots (TrustRobots) Doctoral College** TU Wien, DC coordinaters Sabine T. Koeszegi and Markus Vincze (1.5 Mio EUR)"
2020	**Human Robots Research Project** in collaboration with University of Würzburg, with Prof. Eric Hilgendorf (100 k EUR)
2016 – 2021	**INSOR Integrative Social Robotics** Collaborator and Key Researcher, funded by the Carlsberg Foundation, Denmark, Project Leader: Johanna Seibt, University of Aarhus projects.au.dk/robophilosophy
2012 – 2017	Female Biography Analysis Identity Constructions in Male vs. Female Dominated Professions. Co-Applicant of Marita Haas, funded by the Austrian Science Funds FWF
2010 – 2013	Leaky Pipeline Analysis of Horizontal and Vertical Gender Segregation at Vienna University of Technology, Project Leader, Commissioned by the Rectorate
2013 – 2014	WBCM: Work Place Bullying: Culture Matters Collaborator and Key Researcher, in cooperation with Hanken Business School, Finland, Texas University at San Antonio & Loyola University Chicago
2010 – 2011	"MoViH: Mobility of Visually and Hearing Impaired Persons in Public Transport Collaborator, in cooperation with Vienna Economics University and BOKU University of Natural Resources and Life Sciences. Funded by industry and interest groups"
2009 – 2012	"E-NEGO-MOTION: Foundations of Effective Electronic Negotiation Support Socio-emotional, Prescriptive and Technological Perspectives. Project Leader, funded by the Austrian Research Funds FWF"
2010 – 2013	"GEMMAS: Genderspezifische Anforderungen an eine Mensch-Maschine Schnittstelle Collaborator and Key Researcher, in cooperation with the Center of Mechatronics, Johannes Kepler University Linz and TROTEC, funded by the Austrian Research Funding Agency FFG"
2010 – 2013	MOVE: Mobbing Verhindern Project Leader, in collaboration with industry partners

2008 – 2011	FOGE STRABA: Mechatelligence for Light Rail Vehicles SP5 Key Researcher, in collaboration with several institutes of the Vienna University of Technology, funded by Bombardier Austria
2009 – 2012	EUDD+, EUDD ++: European Driver's Desk Advanced Concept Implementation - Contribution to foster Interoperability Collaborator and Key Researcher, Funded by the European Community
2002 – 2007	"INTERNEG: Electronic negotiations, media, and transactions in socioeconomic interactions Key Researcher, a collaborative research initiative supported with the Social Sciences and Humanities Research Council Canada"
2007 – 2012	NEGPOINT Scientific Mentor of the Start-up Project NEGPOINT, supported by INITS
2004 – 2006	"VERITAS: Virtual Enterprises for Integrated Industrial Solutions Key Researcher, a collaborative project supported with funds of the European Union"
2001 – 2004	"TRAIN-IT: European - Canadian Cooperation for Education and Vocational Training on Internet Based Transactions Key Researcher, supported from the European Union and Canadian Government"

PHD PROJECTS (SUPERVISOR)

2020 – ongoing	**Reinhard Kletter** „I've Got Nothing to Hide“: Operationalizing Value Sensitive Design for Privacy-Aware AI and Robotic Technologies in Elderly Care.
2020 – ongoing	**Laura Vogel** Yes, we care? Eine soziomaterielle Perspektive auf Pflegearbeit und Technologie
2019 – 2025	**Philipp Hörhager** Managing Technology Risk: Assessing Relationships between Assistive / Autonomous Systems and Human Performance in Aerospace, with Focus on Workload Management, Situational Awareness and De-skilling.
2020 – 2024	**Leslie Walker** Societal Implications of Artificial Intelligence: A Comparison of Use and Impact of Artificial Narrow Intelligence in Patient Care between Resource Rich and Resource Poor Regions and Suggested Policies to Counter the Growing Public Health Gap.
2018 – 2024	**Helena Frijns** Trust Robots: Confidence in Decisions and Actions - Space as a Dimension of Trust in Social Robots.
2018 – 2023	**Giulielmo Papagni** Trust Robots: Explainable Robots.
2016 – 2020	**Setareh Zafari** Agency in Socio-technical Systems
2014 – 2018	**Georg Reischauer** Organisieren und Analysieren von innovativer Produktion in einer digitalen Wirtschaft
2010 – 2016	**Elisabeth Günther** The ideal student. Intersectional interference in the social practice of teaching STEM at university

2010 – 2014	**Ritin Koria** A Study of the Current Status of the National System of Innovation in Ghana, a Policy Perspective
2010 – 2013	**Christina Keinert-Kisin** Economic, Legal and Ethical Implications of Organizational Gender Discrimination: A CRS Theoretical Model and Personnel Selection Experiment
2009 – 2013	**Eva Zedlacher** Electronically Supported Decision Making: The Role of Information and Decision Aids
2009 – 2012	**Johannes Gettinger** Key Researcher, a collaborative research initiative supported with the Social Sciences and Humanities Research Council Canada
2006 – 2011	**Rene Hudribusch** Integration von Frauen im Österreichischen Bundesheer: Eine Analyse der Auswirkungen von Organisationskultur auf aggressives Verhalten gegenüber Soldatinnen

TEACHING PROFILE

UNDERGRADUATE PROGRAM

Organizational Decision-Making

Fundamentals in Organizational Behavior

Organization and Leadership

GRADUATE PROGRAM

Organizational Design

International Negotiations

Advanced Topics in Organization & Innovation

Human Resource Management & Leadership

Managing People and Organizations

Organization Theory

Technology, Work and Organization

Gendered Organizations

PHD

Advanced Topics in Organization

Qualitative Research Methods

POST-GRADUATE

Managing People and Organizations	Executive Academy WU, TU ACE
Leadership, Organization & Change	IDEa Program TU ACE
Principles of Negotiation	TU ACE

ACADEMIC SERVICES

EDITORIAL BOARDS AND COMMITTEES (SELECTED)

Since 2023	Paladyn Journal of Behavioral Robotics Journal
Since 2016	Member of the Editorial Board of Junior Management Science Journal
Since 2015	Associate Editor of Group Decision and Negotiation Journal, Springer
2015 - 2020	Member of the Board of the GDN Section of INFORMS, in the function of the secretary
2013 - 2022	Member of the Senate of TU Wien

REVIEW SERVICES (SELECTED)

Robotics and Autonomous Systems
Computers in Human Behabior
Decision Support Systems
Group Decision and Negotiation
Journal of Management Information Systems (JMIS)
Journal of Managerial Psychology (JMP)
Wallenberg Foundation Sweden
Laura Bassi FFG

MEMBERSHIPS IN PROFESSIONAL ASSOCIATIONS

EURO ACAD	European Academy of Sciences and Arts
INFORMS	Institute for Operations Research and the Management Sciences
EGOS	European Group of Organization Studies,
IACM	International Association for Conflict Management,
FINT	First International Network on Trust
VHB	Association of University Professors of Management
DHV	Deutscher Hochschulverband

INVITED KEYNOTES AND TALKS (SELECTED)

Apr 2024	Keynote, International HFES Conference: Design Challenges for Trustworthy AI, Lübeck, April, 16-17
Mar 2024	Keynote, Austrian Parliament: Eine Gender-Perspektive auf künstliche Intelligenz und Arbeitsplätze: Teufelskreis der digitalen Ungleichheit“, International Women’s Day 2024
Feb 2024	Keynote, international conference „Trusting in Care Technology or Reliance on Socio-technical Constellation, Delmenhorst, February 15/16, Hanse-Wissenschaftskolleg
June 2023	Wiener Vorlesung: „Künstliche Intelligenz: Wie lernende Maschinen unser Leben verändern“ Podiumsdiskussion gemeinsam mit Ruth Folterer, Helga Nowotny & Johanna Pirker, 29. Juni 2023, Brotfabrik, Ankersaal
June 2023	„Robotik: Quo Vadis“, Keynote Impact Lech: Der Mensch und die Maschine, Symposion; 15.-18. Juni 2023, Lech

Jun 2021	"Is Human Autonomy Endangered by Algorithmic Decision Support?", Keynote, GDN Conference 2021, Toronto, Canada
May 2019	Keynote: "Artificial Intelligence - A Transformative Force: Facing the Challenges ahead!", STS Conference Graz "Critical Issues in Science, Technology and Society Studies", May 6th-7th, 2019

LIST OF PUBLICATIONS

POLICY DOCUMENTS

1. Koeszegi S.T Gomez-Herrera, E. (2023): Gender Equality and rebound ability in the labour market: lessons from COVID-19 Gender equality and reboundability in the labour market: lessons from COVID-19, Analysis, Future of Work, Bruegel, 2023
2. Gomez-Herrera, E. & Koeszegi, S.T. (2022): A gender perspective on artificial intelligence and jobs: the vicious cycle of digital inequality, Future of Work, Policy Paper, Bruegel Insitute.
3. Policy and Investment Recommendations for Trustworthy Artificial Intelligence, AI high-level Expert Group of the European Commission, June 2019, https://ec.europa.eu/digital-single-market/en/news/policy-and-investment-recommendations-trustworthy-artificial-intelligence
4. A definition of AI: Main Capabilities and Disciplines: Definition developed for the purpose of the AI HLEG's deliverables, AI HLEG of the European Commission, April 2019; https://ec.europa.eu/digital-single-market/en/news/ethics-guidelines-trustworthy-ai
5. Ethics Guidelines for Trustworthy AI; AI high-level Expert Group of the European Commission, April 2019, https://ec.europa.eu/digital-single-market/en/news/ethics-guidelines-trustworthy-ai
6. Die Zukunft Österreichs mit Robotik und Künstlicher Intelligenz positiv gestalten: White Paper des Österreichischen Rats für Robotik und Künstliche Intelligenz, https://www.acrai.at/wp-content/uploads/2020/03/ACRAI_White_Paper_DE.pdf

JOURNALS (PEER REVIEWED)

7. Kletter, R., M. Hirschmanner, H. A. Frijns, E. Mayer-Haas & ST. Koeszegi (2026): Co-Design and Creation of a Documentation Support System for Care Workers with Large Language Models, Computer Supported Cooperative Work, under revision, https://doi.org/10.21203/rs.3.rs-8214439/v1
8. Kletter, R., M. & Koeszegi S.T. (2026): Privacy at the core: Toward Automated Detection of Privacy-Se nsitive Content in an LLM-Based Care Documentation Support System Work, Intelligent Human Systems Integration (IHSI), Vol. 200, 2026, https://doi.org/10.54941/ahfe10007067
9. Kletter, R., M. Hirschmanner, H. A. Frijns, E. Mayer-Haas & ST. Koeszegi (2026): Co-Design and Creation of a Documentation Support System for Care Workers with Large Language Models, Computer Supported Cooperative Work, under revision, https://doi.org/10.21203/rs.3.rs-8214439/v1
10. Grabler R. & Koeszegi S.T. (2024): Privacy beyond Data: Assessment and Mitigation of Privacy Risks in Robotic Technology for Elderly Care. J. Hum.-Robot Interact. 14, 1, Article 6 (March 2025), 23 pages. https://doi.org/10.1145/3689216
11. Zafari, S., Papagni, G., DePagter, J. Rosenstein, A. Filzmoser M. & S.T. Koeszegi (2024): Trust Development and Explainability: a Longitudinal Study with a Personalized Assistive System, in Multimodal Technologies and Interaction, forthcoming.
12. Vogel, L. & Koeszegi, S. T. (2023). Faire Arbeit bei plattformvermittelter Sorgearbeit in Österreich? Eine Fallstudie über das Arbeiten vermittelt von Betreut.at. Wirtschaft und Gesellschaft 49 (4), 67–87. 10.59288/wug494.209
13. Hartner-Tiefenthaler, M. AMS Mostafa & S.T. Koeszegi (2023): The double-edged sword of online access to work tools outside work: the relationship with flexible working, work interrupting nonwork behaviors and job satisfaction", Frontiers in Public Health, https://doi.org/10.3389/fpubh.2022.1035989.

14. Frijns, H.A. Schürer, O., Koeszegi, S.T. (2023): "Communication models in Human-Robot Interaction: An Asymmetric MODel of ALterity in Human-Robot Interaction (AMODAL-HRI)", International Journal of Social Robotics, 15 (3), doi.org/10.1007/s12369-021-00785-7

15. Papagni, G., de Pagter, J., Zafari, S., Filzmoser, M., Koeszegi, S.T. (2022): Artificial agents' explainability to support trust: considerations on timing and context. AI & Soc (2022), https://doi.org/10.1007/s00146-022-01462-7.

16. Goisauf, M., Hartner-Tiefenthaler, M., Gerdenitsch, C., & Koeszegi, S. T. (2021). Remote Working in a Public Bureaucracy: Redeveloping Practices of Managerial Control When Out of Sight. Frontiers in Psychology, https://doi.org/10.3389/fpsyg.2021.606375.

17. Papagni, G. & Koeszegi S.T. (2021): A Pragmatic Approach to the Intentional Stance: Semantic, Empirical and Ethical Considerations for the Design of Artificial Agents, Minds & Machines, Vol. 31, pp. 505-534. https://doi.org/10.1007/s11023-021-09567-6

18. Druckman, D., Adrian, L., Flensborg Damholdt, M., Filzmoser, M.; Koeszegi, S.T. ; Seibt, J. & Vestergaard, C. (2021): "Who is Best at Mediating a Social Conflict? Comparing Robots, Screens and Humans", Group Decision and Negotiation, DOI: 10.1007/s10726-020-09716-9, pp. 1-32; awarded with the Gregory Kersten Best Journal Paper award 2022

19. Papagni, G. & S. T. Koeszegi (2021): Understandable and trustworthy explainable robots: a sensemaking perspective, Paladyn. Journal of Behavioral Robotics, Vol 12 (1), https://doi.org/10.1515/pjbr-2021-0002

20. Zafari, S. & S. T. Koeszegi (2020): Attitudes towards Attributed Robot Agency: The Role of Perceived Control, International Journal of Social Robotics, International Journal of Social Robotics, Vol 6 (1), pp. 17-32, DOI: https://doi.org/10.1007/s12369-020-00672-7

21. Zafari, S., Hartner-Tiefenthaler, M., and S.T. Koeszegi (2019): Flexible Work Arrangements and Work-related Outcomes: The Role of Perceived Organizational Alignment, Management Review Socioeconomic Studies (mrev), 30 (1), DOI: https://doi.org/10.5771/0935-9915-2019-1-1

22. Salin, D., Cowan, R., Adewumi, O. Apospori, E., Bochantin, J., D'Cruz, P., Djurkovic, N., Durniat, K., Escartín, J., Guo, J., Išik, I., Koeszegi, S.T., McCormack, D., Monserrat, S. & Zedlacher, E (2019): Workplace bullying across the globe: a cross-cultural comparison", Personnel Review, Vol. 48 No. 1, pp. 204-219, DOI: https://doi.org/10.1108/PR-03-2017-0092

23. Salin, D, Cowan, RL, Adewumi, O, Apospori, E, Bochantin, J, D'Cruz, P, Djurkovic, N, Durniat, K, Escartín, J, Guo, J, Isik, I, Koeszegi, S. T., McCormack, D, Monserrat, SI, Olivas-Luján, MR & Zedlacher, E (2018): Prevention of and interventions in workplace bullying: A global study of human resource professionals' reflections on preferred action, International Journal of Human Resource Management. https://doi.org/10.1080/09585192.2018.1460857

24. Haas, M. & Koeszegi S.T. (2017): Spiel mit mir: Die Konstruktion von Professionalität und Geschlecht in Organisationen – eine Rahmenanalyse. FQS 18(3), Art. 5, doi: http://dx.doi.org/10.17169/fqs-18.3.2587

25. Guenther, E. A. & S. T. Koeszegi (2017): Intertwined Effects of Gender and Migration Background on Persistence in SET Study Programs, European Journal of Engineering Education, in press, doi: 10.1080/03043797.2016.1228613

26. Koeszegi, S.T. and G. Reischauer (2016): Situative Lernfabrik: Ein soziotechnischer Aus- und Weiterbildungsansatz für Industriearbeit 4.0, Industrie 4.0 Management, Vol. 32 (3), pp. 27-30

27. Gettinger J., Filzmoser M. & Sabine T. Koeszegi (2016): Why can't we settle again? Analysis of factors that influence agreement prospects in the post-settlement phase. Journal of Business Economics 86 (4) pp. 413-440, doi: https://doi.org/10.1007/s11573-016-0809-5

28. Haas, M., Koeszegi, S.T., and Zedlacher, E. (2016): Breaking Patterns: How Female Scientists Negotiate their Token Role in their Life Stories, Gender Work and Organization, Vol. 23 (4), pp. 397-413, doi: https://doi.org/10.1111/gwao.12124

29. Wärzner, A., Hartner-Tiefenthaler, M., and S.T. Koeszegi (2015): Fern und doch so nah: Wie kann Kommunikation in flexiblen Arbeitsformen gut gelingen? WING Business 48 (2), pp. 31-37

30. Druckman, D., Mitterhofer, R., Filzmoser, M. and S.T. Koeszegi (2014): Resolving Impasses in e-Negotiation: Does e-Mediation Work?, Group Decision and Negotiation 23 (2), pp. 193-210, doi: https://doi.org/10.1007/s10726-013-9356-4

31. Schoop M., van Amselvoort M., Gettinger J., Körner M., Koeszegi S.T., and P. van der Wijst (2014): The interplay of communication and decisions in electronic negotiations - Communicative decisions or decisive communication? Group Decision and Negotiation 23(2), pp. 167-192, doi: https://doi.org/10.1007/s10726-013-9357-3

32. Koeszegi, S.T., Zedlacher, E., Hudribusch R. (2014): The War against the female Soldier? - The Effects of Masculine culture on workplace aggression. Armed Forces & Society 40 (2), pp. 226-251, doi: https://doi.org/10.1177/0095327X12460019

33. Gettinger, J.; Koeszegi, S.T. (2014): Far from Eye far from Heart: Analysis of Graphical Decision Aids in Electronic Negotiation Support, in: Group Decision and Negotiation, 23(4), pp. 787-817, doi: 1 https://doi.org/0.1007/s10726-012-9319-1

34. Graf, A.; Koeszegi, S. T.; Pesendorfer, E. (2012): Cross-Cultural Negotiations and Power Distance: Strategies Applied by Asian and European Buyers and Sellers in Electronic Negotiations. Nankai Business Review International, 3 (3), pp. 242-256, doi: https://doi.org/10.1108/20408741211264567

35. Graf, A.; Koeszegi, S.T.; Pesendorfer, E.; Gettinger, J. (2012): Self-fulfilling Prophecy in e-Negotiations - Myth or Reality? International Journal of Decision Support System Technology 4 (2), pp. 1-16, doi: https://doi.org/10.4018/jdsst.2012040101

36. Gettinger, J., Koeszegi, S.T., and Schoop, M. (2012): Shall we dance? The Effect of Negotiation Graphs on Negotiation Processes and Outcomes. Decision Support Systems, 53, pp. 161-174, doi: https://doi.org/10.1016/jdss.2012.01.001

37. Kovacic, I., Filzmoser, M., Faatz, S., and Koeszegi, S.T. (2011): Research Project Cost Benefits of Integrated Planning: First Experiment Results, Organization, Technology and Management in Construction, 3 (1), pp. 254-263

38. Griessmair, M., Strunk, G., Vetschera, R., and Koeszegi, S.T. (2011): Complexity in Electronic Negotiation Support Systems – An Empirical Study, Nonlinear Dynamics, Psychology, and Life Sciences, 15 (4), pp. 477-511

39. Koeszegi, S. T., Pesendorfer, E.-M., and Vetschera, R. (2011): Data-driven Phase Analysis of E-negotiations: An Exemplary Study of Synchronous and Asynchronous Negotiations, Group Decision and Negotiation, Vol. 20 (4), pp. 385-410, doi: https://doi.org/10.1007/s10726-008-9115-0

40. Graf, A., Koeszegi, S. T., and Pesendorfer, E.-M. (2010): Intercultural Negotiations in Interfirm Relationships: An International Study of Electronic Negotiation Behavior, Journal of Managerial Psychology, 25 (5); pp. 495 - 517

41. Griessmair, M. and Koeszegi, S. T. (2009): Exploring the Cognitive-Emotional Fugue in Electronic Negotiations, Group Decision and Negotiation, Vol. 18 (3), pp.213-234, doi : https://doi.org/10.1007/s10726-009-9155-0

42. Auer-Srnka, Katharina J. and Koeszegi, Sabine T. (2009): Erratum on "From Words to Numbers" published in SBR 59 (January), in: Schmalenbach Busines Review, Vol. 61 (January), pp. 112-113

43. Pesendorfer, E.-M., Graf, A., and Koeszegi, S. T. (2007): Relationship in Electronic Negotiations: Tracking Negotiator Behavior Over Time, Zeitschrift für Betriebswirtschaft, 77 (12), pp. 1315-1338

44. Haas, M., Koeszegi, S. T., and Nöster, M. (2007): Current Practice and Structural Patterns in Virtual Organizations – A Qualitative Analysis of 30 Cases, electronic Journal of Organizational Virtualness (eJOV), Vol.8, ISSN: 1442-9331, accessible through www.ejov.org

45. Nastase, V., Koeszegi, S. T., and Szpakovicz, S. (2007): Content Analysis through the Machine Learning Mill, Group Decision and Negotiation, Vol. 16 (4), pp. 335-346, doi: https://doi.org/10.1007/s10726-006-9053-7

46. Pesendorfer, E.-M. and Koeszegi, S. T. (2007): Social Embeddedness in Electronic Negotiations, Group Decision and Negotiation, Vol 16 (4), pp. 399-415, DOI: https://doi.org/10.1007/s10726-006-9057-3

47. Srnka, K. J. and Koeszegi, S. T. (2007): From Words to Numbers - How to Transform Rich Qualitative Data into Meaningful Quantitative Results: Guidelines and Exemplary Study, Schmalenbach's Business Review, Vol. 59 of zfbf, pp. 29-57

48. Koeszegi S. T. (2006): "Review on Möllering, Guido 2006: Trust: Reason, Routine, Reflexivity. Oxford: Elsevier"; Economic Sociology - The European Electronic Newsletter, 8 (2006), 3; S. 49 - 51.

49. Koeszegi, S. T., Pesendorfer, E.-M., and Stolz, S. W. (2006): Gender Salience in Electronic Negotiations, Electronic Markets – the International Journal EM, Vol. 16 (3), pp. 173 - 185

50. Koeszegi, S. T., Srnka, K. J., and Pesendorfer, E.-M. (2006): Electronic Negotiations – A Comparison of Different Support Systems, Die Betriebswirtschaft, Vol. 66 (4), pp. 441-463

51. Pesendorfer, E.-M. and Koeszegi, S. T. (2006): Hot versus Cool Behavioral Styles in Electronic Negotiations: The Impact of Communication Mode, Group Decision and Negotiation, Vol. 15 (2), pp. 141-155

52. Srnka, K. J., Ebster, C. and Koeszegi, S. T. (2006): Lässt sich Sympathie im persönlichen Verkauf vortäuschen? Eine Analyse nonverbaler und verbaler Kommunikation, Marketing ZFP, Vol. 28 (1), pp. 39-58

53. Vetschera, Rudolf, Kersten, Gregory E., and Koeszegi, Sabine T. (2006): User Assessment of Internet-based Negotiation Support Systems. JOCEC - Journal of Organizational Computing and Electronic Commerce, Vol. 16 (2), 123-148

54. Koeszegi, S. T., Vetschera, R., and Kersten, G. E. (2004): National Cultural Differences in the Use and Perception of Internet-based NSS - Does high or low context matter? International Negotiation, Vol. 9 (1), pp. 79 – 109, DOI: https://doi.org/10.1163/1571806041262070

55. Koeszegi, S. T. (2004): Trust Building Strategies in Inter-Organizational Negotiations. Journal of Managerial Psychology, Vol. 19 (6), pp.640-660. Reprinted in: Reddy, Sumati (Ed.) (2005): International Negotiation: Perspectives and Challenges, ICFAI University Press, Hyderabad, pp. 37-66, doi: https://doi.org/10.1108/02683940410551534

56. Koeszegi, S. T. and Kersten, G. E. (2003): On-line/Off-line: Joint Negotiation Teaching in Montreal and Vienna. Group Decision and Negotiation, Vol. 12 (4), pp. 337 – 345

57. Kersten, G. E., Koeszegi, S. T., and Vetschera, R. (2003): The Effects of Culture in Computer-mediated Negotiations. JITTA – Journal of Information Technology Theory and Application, Vol. 5 (2), pp. 1 - 28
58. Bauer, R and Koeszegi, S. T. (2003): Measuring the Degree of Virtualization. Electronic Journal of Organizational Virtualness, Vol. 5 (2), pp. 26 – 46

BOOKS AND BOOK CHAPTERS (PEER-REVIEWED)

59. Koeszegi, S.T. (2024). AI @ Work: Human Empowerment or Disempowerment?. In: Werthner, H., et al. Introduction to Digital Humanism. Springer, Cham. https://doi.org/10.1007/978-3-031-45304-5_12
60. Koeszegi, S.T., Zafari S. & R. Grabler (2024). The computer says no: how automated decision systems affect workers' role perceptions in socio-technical systems, Handbook of Artificial Intelligence at Work, pp. 16-31
61. Koeszegi, S.T. & M. Vincze (2022): Trust in Robots. DOI 10.34727/2022/isbn.978-3-85448-052-5, ISBN 9783854480518, 97838454480525, TU Wien Academic Press
62. Zafari, S & S.T. Koeszegi (2022): Agency in Sociotechnical Systems: How to Enact Human–Robot Collaboration. In S. T. Köszegi & M. Vincze (Eds.), Trust in Robots (pp. 229–244). TU Wien Academic Press. https://doi.org/10.34727/2022/isbn.978-3-85448-052-5_10
63. Papagni, G., & Köszegi, S. T. (2022). Challenges and solutions for trustworthy explainable robots. In S. T. Köszegi & M. Vincze (Eds.), Trust in Robots (pp. 57–79). TU Wien Academic Press. https://doi.org/10.34727/2022/isbn.978-3-85448-052-5_3
64. Koeszegi, S.T. (2022): Automated Decision Systems: Why Human Autonomy is at Stake, in: Collective Decisions: Theory, Algorithms And Decision Support Systems, Springer, Vol. 392 pp.155-169
65. Koeszegi, S.T. (2021): Spannungsfeld automatisierte Entscheidungssysteme und Autonomie, in: Altenburger, R., Schmidpeter R. (Eds): CSR und Künstliche Intelligenz, Springer Nature, pp. 61-76.
66. Koeszegi, S.T. & Weiss, A. (2021): Mein neuer Teamkollege ist ein Roboter! Wie soziale Roboter die Zukunft der Arbeit verändern können., in: Altenburger, R., Schmidpeter R. (Eds): CSR und Künstliche Intelligenz, Springer Nature, pp. 279 -303.
67. Zafari, S., Koeszegi, S.T. & Filzmoser, M. (2021): Human adaption in the collaboration with artificial agents; In: Fritz, J. (Ed): „University – Society – Industry. Beiträge zum lebensbegleitenden Lernen und Wissenstransfer" , Vol. 10, Waxmann-Verlag.
68. Filzmoser, M., Koeszegi, S.T., Vetschera R. (2021): Negotiation processes: Empirical insights, in: Eden, C. & Kilgour, M. (Eds): Handbook of Group Decision and Negotiation 61, Springer https://doi.org/10.1007/978-3-030-49629-6
69. Vetschera, R., S.T. Koeszegi, M Filzmoser (2021): Methods to Analyze Negotiation Processes, in: Eden, C. & Kilgour, M. (Eds): Handbook of Group Decision and Negotiation 39, Springer. https://doi.org/10.1007/978-3-030-49629-6
70. Zedlacher, E. & Koeszegi, S.T. (2021): „Workplace Bullying in Military Organizations: Bullying Inc?", accepted for publication in D'Cruz, P. & Noronha, E. (Eds.), "Handbook of Workplace Bullying, Emotional Abuse and Harassment: Special Topics and Particular Occupations, Professions and Sectors, Springer, pp. 435-464
71. Koeszegi, Sabine T. (2020): The Autonomous Human in the Age of Digital Transformation, in: Markus Hengstschläger / Austrian Council for Research and Technology Development (Eds.): Digital Transformation and Ethics. Salzburg, München: Ecowin Verlag, pp. 60-84. (appeared also in German).

72. Koeszegi Sabine T. & M. Coeckelbergh (2018): "Envisioning our future with robots & AI"; in: "Re:thinking Europe Positions on Shaping an Idea", 1; herausgegeben von: Austrian Council for Research and Technology Development; Holzhausen Der Verlag, Vienna, 2018, ISBN: 978-3-903207-23-3, S. 284 - 299.

73. Koeszegi Sabine T. & M. Coeckelbergh (2018): "Wie unsere Zukunft mit Robotern & KI aussehen könnte"; in: "Re:thinking Europe Positionen zur Gestaltung einer Idee", 1; herausgegeben von: Rat für Forschung und Technologieentwicklung; Holzhausen Der Verlag, Wien, 2018, ISBN: 978-3-903207-15-8, S. 320 - 337

74. Filzmoser, M. & Koeszegi, S.T. (2018): Integrating Robotics and Artificial Intelligence in Business Processes – An Organizationa Theoretical Analysis, in: Coeckelbaergh, M. et. al. (Eds): Envisioning Robots in Society – Power, Politics, and Public Space. Proceedings of Robophilosophy 2018/Transor 2018. IOS Press, Amsterdam, pp.177-186.

75. Bajwa, D., Koeszegi, S.T. and Vetschera, R. (Eds) (2017): Group Decision and Negotiation. Theory, Empirical Evidence, and Application, 16th International Conference, GDN 2016, Bellingham, WA, USA, June 20-24, 2016, Revised Selected Papers ISBN 978-3-319-52624-9, doi: 10.1007/978-3-319-52624-9

76. Wärzner, A. Hartner-Tiefenthaler, M. and Koeszegi S.T. (2017): Working Anywhere and Working Anyhow? A Tension-Based View on ICTand the Coordination of Work, in: Blount, Y and Gloet, M.: Anywhere Working and the New Era of Telecommuting, ISBN13: 9781522523284, pp. 88-110, doi: 10.4018/978-1-5225-2328-4.ch004

77. Druckman, D. & S.T. Koeszegi (2017): Electronic Mediation, in: Alexia Georgakopoulos (Ed.): The Mediation Handbook, Research, Theory and Practice, Routledge, ISBN 9781138124219, pp. 55-64

78. Filzmoser, M., Koeszegi, S.T. & G. Pfeiffer (2017): What computers can tell us about emotions – Classification of affective communication in electronic negotiations by supervised machine learning, Lecture Notes in Business Information Processing (LNBIP), Springer, pp. 113-123, doi: 10.1007/978-3-319-52624-9_9

79. W.S.A. Schwaiger, W. Sihn, Koeszegi S.T. (2016): "Grundlagen der Betriebs- und Unternehmensführung"; TU Verlag an der Technischen Universität Wien, Wien, 2016, ISBN: 978-3-903024-30-4; 191 S.

80. Gettinger, J. & Koeszegi, S.T. (2015): More than Words: The Effect of Emoticons in Electronic Negotiations, in: Kaminski, B., Kersten, G. & Szapiro T: Outlooks and Insights on Group Decision and Negotiation, Lecture Notes in Business Information Processing (LNBIP 218), Springer, pp. 289-305, doi: 10.1007/978-3-319-19515-5_23

81. Guenther, E.A. & Koeszegi, S.T. (2015): Das ist aber nicht der akademische Gedanke – Ansprüche an Lehrende und von Lehrenden einer Technischen Universität, in: Rheinländer K. (Hrsg.): Ungleichheitssensible Hochschullehre: Positionen, Voraussetzungen, Perspektiven, Springer, pp.141-163, doi: 10.1007/978-3-658-09477-5_8

82. Vetschera, R., Koeszegi, S.T. & Schoop, M. (2013): Electronic Negotiation Systems, in: Cochran, J.J. Cox, L.A., Keskinocak, P. Kharoufeh, J.P & Smith (Eds.): J. C.:Wiley Encyclopedia of Operations Research and Management Science, Vol. 8, ISBN: 978-0-470-40063-0, doi: 10.1002/9780470400531.eorms1081

83. Gettinger, J., Dannenmann, A., Druckman, D., Filzmoser, M., Mitterhofer, R., Reiser, A., Schoop, M., Vetschera R., v.d. Wijst, P., Koeszegi, S. T. (2012): Impact of and Interaction between Behavioral and Economic Decision Support in Electronic Negotiations, in: Hernandez, Jorge (Editor): Decisiuon Support Systems – Collaborative Models and Approaches in Real Environments, Lecture Notes in Business Information Processing (LNBIP), Springer, Vol. 212, pp. 151-165, doi: 10.1007/978-3-642-32191-7_11

84. Koeszegi, S.T., Vetschera, R. (2010): Language and Process, in: Kilgour, M. & Eden, C. (Eds): Handbook on Group Decision and Negotiation, pp. 121 - 138
85. Koeszegi, S. T. (2009): Take the Risk and Trust? - The Strategic Role of Trust in Negotiations, in: Avenhaus, R., Sjoestedt G. (Eds.): Negotiated Risks: International Talks on Hazardous Issues, Springer, Berlin, pp. 65-86
86. Koeszegi, S. T. and Vetschera, R. (Eds.) (2007): Frontiers in Group Decision and Negotiation Research, Special Issue, Group Decision and Negotiation, Vol. 16 (4), 283-285
87. Gruenbacher, P., Koeszegi, S. T., and Biffl, S. (2006): Stakeholder Value Proposition Elicitation and Reconciliation, in: Biffl, Stefan, Gruenbacher, Paul et al. (Eds.): Value-Based Software Engineering, Springer, Berlin Heidelberg New York, pp. 133-154
88. Koeszegi, S. T. and Vetschera, R. (2005): Electronic Commerce, in: Beckert, J., Zafirovski, M. (Eds.): International Encyclopedia of Economic Sociology. Routledge, London, pp. 229-231
89. Koeszegi, S. T. (2002): Vertrauen und Risiko in Virtuellen Organisationen, in: Scholz, Christian (Hrsg.): Systemdenken und Virtualisierung. Duncker & Humboldt, Berlin; p. 109-124
90. Köszegi, S. T. (2001): Vertrauen in Virtuellen Unternehmen. Wiesbaden: Dt. Universitätsverlag, Gabler, Edition Wissenschaft (Dissertation), doi: 10.1007/978-3-322-90874-2

CONFERENCES AND PROCEEDINGS (PEER REVIEWED)

91. Öhlinger, J., Brunnmayr, K., Frauenberger, C., Gelautz, M., Hirschmanner, M., Kaiser, D., Kletter, R., Köszegi, S. T., Kriegler, A., Maier-Haas, E., Schäfer, A., Vetter, R., Vogel, L., & Vorel, N. (2025, March 21). *CaringRobots // RoboticCare - Roboter als Pflegekräfte*, Forschungsfest Wien 2025, Wien, Austria. http://hdl.handle.net/20.500.12708/224507
92. Grabler R., Hirschmanner M., Frijns H.A., Koeszegi S.T. (2024): Privacy Agents: Utilizing Large Language Models to Safeguard Contextual Integrity in Elderly Care, in: Privacy-Aware Robotics Workshop at HRI '24, 11. March 2024, Boulder, Colorado, USA,
93. Vogel, L., & Köszegi, S. T. (2024, October 21). Yes, we care? Sociomaterial perspectives on care work and robotic technology [Presentation]. PAID TO CARE: Feminist Approaches to Social Reproduction and Paid Care Work, Berlin, Germany. http://hdl.handle.net/20.500.12708/204968
94. Frijns H.A., Grabler R., Hirschmanner M., Koeszegi S.T., Vetter R., Vogel L. (2024, forthcoming): Co-design of Robotic Technology with Care Home Residents and Care Workers, in: 17th International Conference on Pervasive Technologies Related to Assistive Environments, 26 - 28 June 2024, Crete, Greece
95. Koeszegi S.T., Ahmadi A., Kastner J., Kittler H. (2024, forthcoming): Reflection Machines and Adaptive Algorithmic Decision Support in Clinical Diagnostic Applications, in: 24th International Conference on Group Decision and Negotiation & 10th International Conference on Decision Support System Technology, 3 - 5 June 2024, Porto, Portugal
96. Grabler, R., Hirschmanner M., Frijns H. & Koeszegi S.T. (2024, forthcoming): Privacy Agents: Utilizing Large Language Models to Safeguard Contextual Integrity in Elderly Care, in Privacy Aware Robotics at HRI 2024, 11. March 2024, Colorado, United States
97. Papagni, G. & S.T. Koeszegi (2023): Explaining Intentional and Unintentional Behavior: Social Norms for Explainable Robots, in: M. M. Nørskov et al. (Eds.) Social Robots in Social Institutions: Proceedings of Robophilosophy 2022, IOS Press 366, pp. 426

98. Vogel L. & S.T. Koeszegi (2022): Yes, we care? A Critical Perspective on Platform mediated Care Work, ESPANET 2022, Vienna, Austria.Papagni, G. & S.T. Koeszegi: Interpretable Artificial Agents and Trust (2020): Supporting a Non-Expert Users Perspective: in: Culturally Sustainable Social Robotics, in: M. Nørskov et al. (Eds.) Robophilosophy, IOS Press, 2020, doi:10.3233/FAIA200974
99. Adrian, L., D. Druckman, M. Filzmoser, M. Damholdt, S. T. Koeszegi, N. Navarro Guerrero, J. Seibt, C. Smedegaard, C. Vestergaard, O. Quick (2020): "Mediation support with mediation expert systems and robotic tele-presence"; in: "Proceedings of the 20th international conference on Group Decision and Negotiation", L. Fang, D. Costa Morais, M. Horita (Hrg.); herausgegeben von: Ryerson University; Ryerson University, Toronto, Kanada, 2020, S. 1 - 7.
100. S. Zafari, I. Schwaninger, M. Hirschmanner, C. Schmidbauer, A. Weiss and S. T. Koeszegi (2019): "“You Are Doing so Great!” – The Effect of a Robot’s Interaction Style on Self-Efficacy in HRI," 2019 28th IEEE International Conference on Robot and Human Interactive Communication (RO-MAN), New Delhi, India, pp. 1-7, doi: 10.1109/RO-MAN46459.2019.8956437.
101. Zafari, S. and S.T. Koeszegi (2018): Machine agency in socio-technical systems: A typology of autonomous artificial agents, IEEE Workshop on Advanced Robotics and its Social Impacts (ARSO), Genoa, Italy, September 27-28, ISBN 978-1-5386-8037-7/18
102. Zafari, S., & Koeszegi, S. T. (2018): Artificial Agents in Socio-Technical Systems, VIENNA young SCIENTISTS SYMPOSIUM, June 7-8, p.18-19, ISBN 978-3-9504017-8-3
103. Koeszegi, S.T. and G. Kersten (2017): Stream Negotiation Support Systems and Studies, 17th International Conference, GDN 2017, Stuttgart Hohenheim, Germany, August 14-20, 201, in: Schoop & M. D.M. Kilgour (Eds): Group Decision and Negotiation: A Socio-Technical Perspective, 17th International Conference, GDN 2017, Stuttgart, Germany, August 14-18, 2017, Proceedings, pp. 104-105.
104. Filzmoser, M., Koeszegi, S.T. & G. Pfeiffer (2016): What computers can tell us about emotions – Classification of affective communication in electronic negotiations by supervised machine learning, International Meeting of Group Decision and Negotiation in Bellingham, USA, June 20-24, 2016
105. Wärzner, A., Hartner-Tiefenthaler, M. & S.T. Koeszegi (2016): Flexitime: a longitudinal case study of changes in organizational communication. Working Paper. EGOS Colloquium 2016 in Naples
106. Günther, Elisabeth & Sabine T. Koeszegi (2015): Grenzflächen in der Lehre? Die Möglichkeiten habitussensibler Lehre in der neo-liberalen Universität. Soziologiekongress der Österreichischen Gesellschaft für Soziologie ÖGS, Universität Innsbruck, Oktober 2015
107. Reischauer, Georg & Sabine T. Koeszegi (2015): Power and the Mechanisms of Dynamic Capabilities: A Resource Dependence Perspective. In: Madeleine Rauch & David Wagner: Symposium Dynamic Capabilities: Bridging Diverging Conversations, Academy of Management Annual Meeting 2015, Vancouver 2015, doi: 10.5465/AMBPP.2015.11255symposium
108. Zedlacher, Eva & Sabine T. Koeszegi (2015): Workplace Bullying from an Austrian Perspective. In: Cowan, Renee L. & Denise Salin: Symposium Human Resource Professionals’ Perceptions of Workplace Bullying from Around the Globe, Culture Matters, Academy of Management Annual Meeting 2015, Vancouver 2015, doi: 10.5465/AMBPP.2015.11035symposium
109. Haas, Marita & Koeszegi, Sabine T. (2015): Einheit in Diversität? Kritische Analyse des Diversitätsmanagement-Konzepts aus postfeministischer Perspektive, Fachtagung der Diversity-Forschenden aus Deutschland, Österreich und der Schweiz, Juni 2015, Helmut Schmidt Universität Hamburg
110. Reischauer, Georg & Sabine T. Koeszegi (2015): Mapping Innovation in Organizations: A Structuralist-Constructivist Approach for Empirical Analysis. WK ORG Workshop, Zürich 2015

111. Zedlacher, Eva & Sabine T. Koeszegi (2014): “If you can’t stand the heat …” The Normalization of Violence in the Conduct of Organizations. 8th International Conference of Gender Work and Organization 2014 in Staffordshire

112. Koeszegi, Sabine T., Sigrid Schmitz& Bettina Enzenhofer (2014): Quo Vadis Homo Oeconomicus? Analysis of Gendered Discourses in Economic Decision Making. 8th International Conference of Gender Work and Organization 2014 in Staffordshire

113. Hartner-Tiefenthaler, Martina, Cornelia Gerdenitsch & Sabine T. Koeszegi (2014): Remote Control for Remote Work? How Mobile Working Challenges the Organization of Control. International EGOS Colloquium 2014 in Rotterdam

114. Koria, R., Bartels, F. Andriana, L. & Sabine Koeszegi (2014): Effectiveness and Efficiency of National Systems of Innovation: The Importance of ICT, The Cases of Ghana and Kenya, in IST-Africa 2014 Conference Proceedings

115. Koria, R., Bartels, F. & S. Koeszegi (2013): "Surveying National Systems of Innovation (NSI) Using Free Open Source Software (FOSS): The Case of Ghana"; IST-Africa 2013, Nairobi; 29.05.2013 - 31.05.2013; in: IST-Africa 2013 Conference Proceedings, IIMC International Information Management Corporation 2013, Nairobi

116. Siegfried Sharma, Michael Filzmoser, Koeszegi Sabine (2012): "Gender-specific requirements for the design of human-machine interfaces", Design and displacement, 4S/EASST Joint Conference, October 2012, Copenhagen, Denmark

117. Zedlacher, E. & Koeszegi, S. (2012): "Bullying Cultures? - How Organizational Values and Norms impact upon Victimization and Coping Strategies of Women; in Hogh, A., Jorgensen C. & A.S. Fedders (ed.): Proceedings of the 8th International Conference on Workplace Bullying and Harassment, 12-15 July 2012, Copenhagen, IAWBH and University of Copenhagen, pp. 139-140

118. Günther, E., Keinert-Kisin C, Zedlacher, E., Koeszegi, S.T. (2012): Couldn’t Resist? How to Balance Role-Conflicts in an Intra-Organizational Gender Research Project. Proceedings of the 8th European Feminist Research Conference 2012, May 17-20, Budapest, Hungary

119. Günther, E. and Koeszegi, S.T. (2012): The Whole is More than the Sum of its Parts: A Qualitative-Quantitative Multi-Level Approach to Intersectional Analysis of Student Drop-out. Proceedings of the 8th European Feminist Research Conference 2012, May 17-20, Budapest, Hungary

120. Günther, Elisabeth and Koeszegi, Sabine T. (2012): ‘How to grasp intersectionality? A qualitative-quantitative multi-level approach to intersectional analysis of university dropout’. Proceedings of the 7th Biennial International Interdisciplinary Conference of Gender, Work and Organization 2012, 27th -29th June 2012, Keele University, Staffordshire, UK

121. Keinert-Kisin, C., Hatzinger, R., and Koeszegi, S.T. (2012): Seeing something that isn’t there: Gender bias in the evaluation of junior talent in science and technology, Proceedings of the 7th Biennial International Interdisciplinary Conference of Gender, Work and Organization 2012, 27th -29th June 2012, Keele University, Staffordshire, UK

122. Keinert-Kisin, C., Hatzinger, R., and Koeszegi, S.T. (2012): What's in a name? A personnel selection experiment on gender bias in applicant assessment, Proceedings of the 28th European Group of Organization Studies Colloquium in Helsinki, Finland, July 5-7 1012

123. Druckman, D., Filzmoser, M., Gettinger, JH., Koeszegi, S.T., and Vetschera, R. (2012): 2.02 G eNerationS – Avenues for the Next Generation of Pro-active Negotiation Support, Proceedings of the International Conference on Group Decision and Negotiation in May 20 - 24, 2012, Recife, Brazil

124. Schoop, M., Gettinger, J., Koeszegi, S.T., van Amselsvoort, M., and van der Wijst, P. (2012): Communication and Decisions in Electronic Negotiations, Proceedings of the International Conference on Group Decision and Negotiation in May 20 - 24, 2012, Recife, Brazil

125. Dannenmann, A., Fernandes, M., Filzmoser, M., Gettinger, J., Koeszegi, S.T., Mitterhofer, R., Reiser, A., Schoop, M., and Vetschera, R. (2012): Integrating the AC-AT Concept into an Electronic Negotiation Support System: Implementation and Challenges, Proceedings of the International Conference on Group Decision and Negotiation in May 20 - 24, 2012, Recife, Brazil

126. Mitterhofer, R., Druckman, D., Filzmoser, M., Gettinger, J., Schoop, M., and Koeszegi, S.T. (2012): Integration of Behavioral and Analytic Decision Support in Electronic Negotiations; in: Sprague, R.H. Jr. (Ed.): Proceedings of the 45th Annual Hawaii International Conference on System Sciences, 4-7 January 2012, Maui Hawaii, IEEE Computer Society Press, Los Alamitos California, pp. 610-617, doi 10.1109/HICSS.2012.334

127. Dannenmann, A., Druckman, D., Filzmoser, M., Gettinger, J., Koeszegi, S.T., Mitterhofer, M., Reiser, A., Schoop, M., van der Wijst, P., and Vetschera, R. (2011): Impact of and Interaction Between Behavioural and Economic Decision Support in Electronic Negotiations; in: F. Dargam, B. Delibasic, J. Hernandez, S. Liu, R. Ribeiro, P. Zarate (Eds.): Proceedings of the EWG-DSS London-2011 Workshop on Decision Systems", pp. 6-7

128. Druckman, D. Filzmoser, M. Koeszegi, S.T., and Mitterhofer, M. (2011): e-Mediation in e-Negotiation: Support Philosphies and Tools"; in: F. Dargam, B. Delibasic, J. Hernandez, S. Liu, R. Ribeiro, P. Zarate (Eds.): Proceedings of the EWG-DSS London-2011 Workshop on Decision Systems", pp. 10-11

129. Haas, M., Keinert, C., Koeszegi, S.T., Zedlacher, E. (2011): New Wine in old Wineskins New career boundaries for women in old networks in academia, Proceedings of the 27th EGOS Colloquium 'Reassembling Organizations' in Gothenburg, Sweden, July 7-9

130. Günther, E., Koeszegi, S.T. (2011): Gender Counts?! - Analysis of Student Dropout at Vienna University of Technology, Gender and Interdisciplinary Education for Engineers – GIEE 2011, Proceedings of the Helena International Conference, Paris (France), June 23-24

131. Haas, M., Keinert, C., Koeszegi, S.T., Zedlacher, E. (2011): Breaking Patterns: How Opportunistic Sponsorship and Women's Moral Compass Shape Careers of Female Scientists, Gender and Interdisciplinary Education for Engineers – GIEE 2011, Proceedings of the Helena International Conference, Paris (France), June 23-24

132. Koria, Ritin & Koeszegi, S.T. (2011): National Systems of Innovation (NSI): Measurement and Implications for Science, Technology, and Innovation Policy in Ghana, UNIDO Proceedings of the International Policy Conference in Acra, Ghana, March 14-15 2011

133. Braumann, E.; Prveden, O.; Saleem, S.; Xu, Y., Koeszegi, S.T. (2010): The Effect of Emoticons in Synchronous and Asynchronous e-Negotiations, in: G-J de Vreede (Ed): Proceedings of the 11th Group Decision and Negotiation Conference in Delft, the Netherlands, University of Nebraska, Omaha, pp. 113-115

134. Günther, E., Haas, M., Keinert, C., Koeszegi, S.T., and Zedlacher, E. (2010): To Boldly Go Where No Woman Has Gone Before: Career Perspectives of Women in Technology and Science - A Case Study. Proceedings of the International Conference of the study "Meta-analysis of gender and science research", Brussels, pp. 33 - 34

135. Günther, E., Haas, M., Keinert, C., Koeszegi, S., Zedlacher ,E. (2010): To Boldly Go Where No Woman Has Gone Before: Understanding Resistance to Change in Gender Segregated Organizations - A Case Study at Vienna University of Technology, Proceedings of the International Conference on Management Learning, Vienna, pp. 57 - 58

136. Druckman, D.; Koeszegi, S.T.; Schoop, M.; Van der Wijst, P.; Vetschera, R.; Dannenmann, A.; Duckek, K.; Filmoser, M.; Gettinger, J.; Mitterhofer, R., and Reiser, A. (2010): Acceptance and Evaluation of Automated Mediation in e-Negotiation. In: Proceedings of the 11th Group Decision & Negotiation Conference (GDN 2010) in Delft, the Netherlands, University of Nebraska, Omaha, pp. 289-292

137. Karsten, C.; Rentzsch, M.; Bartha, M.; Zubillaga, X., and Koeszegi, S.T. (2010): Human factors evaluation of a standardised driver's desk under real life, Proceedings of the18th International Symposium EURO - Zel 2010, Zilina.

138. Koeszegi, S.T, Hudribusch, R., and Zedlacher, E. (2010): The Effects of Masculine & Power Cultures on Workplace Bullying in the Austrian Armed Force; Proceedings of the European Academy of Management Conference 2010, Rome Italy

139. Gettinger, J. and S. Koeszegi, S.T. (2009): What are you looking for? - Information Presentation in Electronic Negotiation Support, International conference on group decision and negotiation, Toronto, Canada; 2009-06-14 - 2009-06-17; in Kilgour, D. and Wang, Q. (Eds.): Proceedings of the International Conference on Group Decision and Negotiation, Wilfrid Laurier University, Waterloo (2009), ISBN: 9780981274508; pp. 71 – 73

140. Koeszegi, S. T., Filzmoser, M., Gettinger, J. R., and Vetschera, R. (2009): Perspectives on electronic negotiation support, in: Kilgour D M and QWang (eds): Proceedings of the International Conference on Group Decision and Negotiation in Toronto, Canada, Wilfrid Laurier University, Waterloo, pp. 105-107

141. Griessmair, M., Koeszegi, S. T., and Vetschera, R. (2008): The Grammar Complexity and Entropy of e-Negotiation Processes – An Empirical Analysis, in: Costas et al. (Eds): Proceedings of the International Conference on Group Decision and Negotiation in Coimbra, Portugal

142. Koeszegi, S. T., Schoop, M., Gettinger, J., Koehne, F., and Staskiewicz, D. (2008): Shall we Dance? – The Effect of the Negotiation Dance and History Graphs on e-Negotiation Processes, in: Costas et al. (Eds).: Proceedings of the International Conference on Group Decision and Negotiation in Coimbra, Portugal

143. Koeszegi, S. T. and Pesendorfer, E.-M. (2007): How Synchronicity Heats up Communication: A Study of Communication Mode in Electronic Negotiations, in: Dupont, Christophe: Négociation et transformations du monde, Publibook, Paris, pp. 187 – 202

144. Vetschera, R. and Koeszegi, S. T. (2007): Analyzing E-negotiations from Quantitative and Qualitative Perspectives, Keynote, in: Proceedings of the International Conference on Group Decision and Negotiation, Volume I, Canada, Montreal, pp. 11-12

145. Schoop, M., Koeszegi, S. T., Koehne, F., Ostertag, K., and Staskiewicz, D. (2007): Process Visualization in Electronic Negotiations – An Experimental Exploration, Proceedings of the International Conference on Group Decision and Negotiation, Volume I, Canada, Montreal, pp. 128-130

146. Griessmair, M., Koeszegi, S. T., and Srnka, K. J. (2007): How to Measure Emotions in Electronic Negotiations? – An Exploratory Study, Group Decision and Negotiation 2007 Proceedings, Volume I, Canada, Montreal, pp. 86-90

147. Koeszegi, Sabine T., Pesendorfer, Eva-Maria, Vetschera, Rudolf (2007): Data-driven Episodic Phase Analysis of E-Negotiations, Group Decision and Negotiation 2007 Proceedings, Volume II, Canada, Montreal, pp. 113-130

148. Graf, Andrea, Koeszegi, Sabine T., Pesendorfer, Eva-Maria, and Srnka, Katharina J. (2006): Intercultural Negotiation Patterns: An International Study of Computer-mediated Negotiations, in: Seifert, Stefan and Weinhardt, Christof (Eds.) Proceedings of the International Conference on Group Decision and Negotiation, Karlsruhe, Germany, June 25-28, pp. 177 – 178

149. Pesendorfer, E.-M., Graf, A., and Koeszegi, S. T. (2006): Phase Analysis of Behavior in E-negotiations - Emphasizing the Effect of Negotiator Relationship, in: Seifert, Stefan and Weinhardt, Christof (Eds.) Proceedings of the International Conference on Group Decision and Negotiation, Karlsruhe, Germany, June 25-28, pp. 108 – 110

150. Pesendorfer, E.-M. and Koeszegi, S. T. (2005): Hot versus Cool Behavioural Styles in Electronic Negotiations: The Impact of Communication Mode, in Proceedings of the Workshop on Formal and Informal Information Exchange in Negotiations – FINEXIN, May 26-27, 2005 at the University of Ottawa, Canada, pp. 43-54

151. Bauer, R., Koeszegi, S. T., and Wolkerstorfer, M. (2003): Measuring the Degree of Virtualization – An Empirical Analysis in two Austrian Industries. Proceedings of the 36th Hawaii International conference on Systems Sciences, J.F. Nunamaker and R.H: Sprague, Jr. (Eds.), Los Alamitos, CA: IEEE Computer Society Press. CD-Rom

152. Biffl, S., Halling, M., and Koeszegi, S. T. (2003): Investigating the Accuracy of Defect Estimation Models for Individuals and Teams Based on Inspection Data. Proceedings of the ISESE Conference in Rome, Los Alamitos, CA: IEEE Computer Society Press. CD-Rom

153. Kersten, G. E., Koeszegi, S. T., and Vetschera, R. (2002): The Effects of Culture in Anonymous Negotiations. Experiments in Four Countries, Proceedings of the 35th Hawaii International Conference on Systems Sciences, J.F. Nunamaker and R.H. Sprague, Jr. (Eds.), Los Alamitos, CA: IEEE Computer Society Press, p. 27

154. Kersten, G. E., Koeszegi, S. T., and Vetschera, R. (1999): Cultural Influences in Anonymous Business Negotiations. Proceedings, Academy of Business Administration, 1999 Global Trends Conference, St. Thomas, U.S. Virgin Islands. CD-Rom

BOOK REVIEWS AND OTHER PUBLICATIONS

155. Hartner-Tiefenthaler, M., Feuchtl, S., and Koeszegi, S.T. (2016): Von Avantgarde bis Fremdbestimmt: Chancen und Risiken unterschiedlicher Arbeitstypen, WISO, 39 (4), pp. 154-163

156. Feuchtl, S., Hartner-Tiefenthaler, M. & Koeszegi, S.T. (2016): Erreichbarkeit außerhalb der Arbeitszeit: Ergebnisse einer quantitativen Fragebogenstudie in Niederösterreich, WISO, 39 (2), PP. 69-82